

Job description

Job title	Media Underwriter
Employment type	Full-Time Permanent
Reporting to	Media Team Leader
Working hours	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
Location	85 Gracechurch Street, London EC3V 0AA
Salary	£ Competitive
Bonus	Discretionary Bonus Plan

CFC Benefits include 25 days holiday, Private medical insurance (plus dental and Optical cashback benefit), Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business.

Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London and backed by Lloyd's, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

Role definition

Our global media team is at the forefront of media underwriting and we have one of the broadest and most diverse books of business in the industry, working to provide solutions for media and creative companies worldwide. You will consider media businesses insurance needs from a holistic perspective by writing multiple classes of insurance including Media Liability, Errors and Omissions, Cyber and Commercial Combined.

As a Media Underwriter you'll cross-sell and work with multiple specialist underwriting teams around the business in order to help build programmes for our clients. You'll be involved in all aspects of underwriting including writing new business and ensuring renewals as well as developing long-term broker relationships.

We will support you in growing your technical underwriting and business development skills to become a trusted advisor and respected specialist underwriter within the Media and Creative industry.

Key responsibilities & Accountabilities

- Respond to and manage enquiries from brokers in a timely and professional manner, producing new and renewals quotations within agreed SLAs;
- Proactively develop and seek out new business opportunities, building strong broker relationships (both face to face and over phone) to create profitable media business;
- Explain the features, advantages and benefits of media products, coverage enhancements, support product launches and raise awareness of new and existing products;
- Deliver internal and external presentations on CFC products and key trends in media exposures;
- Research with a mind to develop subject matter expertise in media classes and investigate relevant legislation/regulation/compliance issues within our target markets;
- Provide guidance and support to junior members of the media underwriting team on technical queries;
- Support and contribute to team projects (e.g. enhancements to product offering, launch of new products, systems, policies and processes etc.);
- Contribute effectively to team performance standards and new business / renewal targets; and
- Travel to meet brokers and clients both in the UK and over time, internationally.

Skills & Ability

- Articulate and influential - you're naturally comfortable presenting to small and large groups;
- You're highly analytical - applying logic and critical thinking to analyse complex risks;
- You have strong numeracy and communication skills (both verbal and written);
- You're confident and self-driven and enjoy working to deadlines and targets;
- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Above all you're a team player!

Knowledge & Experience

- 3 - 5 years PI underwriting experience, with multi-class insurance exposure preferred;
- Strong understanding of media industry and sector;
- Sound negotiation and presentation experience;
- You preferably have knowledge of and relationships in the Canadian market.

Education & qualifications

- Degree level education preferred;
- CII certification (ACII preferred).

Our Core Values



CFC Core Values

- Passion & Perseverance**

We're passionate about what we do and it shows.
- Respect & Humility**

We treat everyone as we would want to be treated.
- Intensity**

We hold ourselves to the highest standards, always.
- One Team**

We show up as one team to achieve outstanding results.

The information contained within this job description is not intended to be an all-inclusive list of the duties and responsibilities of the role. The role holder may be required to perform other related duties as assigned. CFC Underwriting Limited may at its discretion, assign or reassign duties and responsibilities as appropriate.