

Job description

Job title	International Management Liability Underwriter
Employment type	Full-Time Permanent
Reporting to	International Management Liability Team Leader
Working hours	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
Location	85 Gracechurch Street, London EC3V 0AA
Salary	£ Competitive
Bonus	Discretionary Bonus Plan

CFC Benefits include 25 days holiday, Private medical insurance (plus dental and Optical cashback benefit), Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London and backed by Lloyd's, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

Role definition

The Underwriter's role is to work closely with the International Management Liability Team Leader and other members of the team to focus on building a profitable portfolio within the Management Liability binder guidelines and underwriting strategy, and to create and maintain positive broker relationships to generate new business and renew existing business.

Key responsibilities & Accountabilities

- Respond to new business enquiries and renewal submissions from brokers in a timely and professional manner, delivering a first class service to produce quotations within agreed SLAs and authority parameters;
- Explain the features, advantages and benefits of Management Liability insurance products and coverage enhancements, support product launches and raise awareness of new and existing products;
- Develop an in-depth understanding the Management Liability product across country specific wordings with attention to the nuances of the local market to ensure competitive edge with the domestic market;
- Prepare and deliver internal and external presentations on CFC products, key trends and emerging exposures;
- Develop and maintain knowledge across CFC products to enable cross-selling opportunities for the wider business;
- Conduct research to maintain subject matter expertise in all relevant classes of business and investigate legislation/regulation/compliance issues affecting our target territories and markets;
- Effectively contribute to and/or lead team projects (e.g. enhancements to product offering, launch of new products, systems, policies and processes etc.);
- Contribute effectively to team performance standards, targets and budget;
- Marketing Management Liability capabilities through existing contacts and new relationships including attending ad-hoc business trips in the UK and Internationally as required;
- Accountable for identified broker panel or territory growth of GWP, increase in submission or conversion rate as identified;
- Coach and mentor Assistant Underwriters to improve their knowledge and develop their own capabilities and skillset as underwriters;
- Assist with the production of reports and statistics to support the monitoring of team performance;
- General ad-hoc duties as directed by the Management Liability Practice Leader.

Skills & Ability

- Articulate and influential - you're naturally comfortable presenting to small and large groups;

- You're highly analytical with excellent logic and critical thinking skills;
- Strong numeracy and communication skills (both verbal and written);
- You're confident and self-driven and enjoy working to deadlines and targets;
- Strong work ethic with an ability to operate effectively under pressure;
- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Above all you're a team player with a passion for Management Liability business!

Knowledge & Experience

- Minimum 2 years' experience of underwriting within the management liability specialty;
- Genuine interest in the class and a good overall understanding of management liability business;
- Computer literacy with strong Word, Excel and PowerPoint skills in particular;
- The mind-set to understand, quantify and embrace risk in a commercial manner.

Education & qualifications

- Preferably degree educated or working towards ACII qualification (or country specific) insurance professional exams

Our Core Values



CFC Core Values

- Passion & Perseverance**

We're passionate about what we do and it shows.
- Respect & Humility**

We treat everyone as we would want to be treated.
- Intensity**

We hold ourselves to the highest standards, always.
- One Team**

We show up as one team to achieve outstanding results.

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