

# Job description

<b>Job title</b>	Cyber Underwriter
<b>Employment type</b>	Full-Time   Permanent
<b>Reporting to</b>	International Cyber Team Leader
<b>Working hours</b>	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
<b>Location</b>	85 Gracechurch Street, London EC3V 0AA
<b>Salary</b>	£ Competitive
<b>Bonus</b>	Discretionary Bonus Plan

CFC benefits include 25 days holiday, private medical insurance (plus dental and optical cashback benefit), life insurance scheme, income protection scheme, pension plan, season ticket loan, subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

## About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

## Role definition

As a Cyber Underwriter you'll work closely with the team leader on International business across all non-U.S. territories, and as a specialist in U.K. business. You'll be well versed in underwriting cyber

policies across various industry sectors ranging from SME to mid-market and large accounts, as well as having the ability to support and coordinate business development for the territory.

## Key responsibilities & Accountabilities

- Underwrite new business cyber policies and larger key renewals for the U.K;
- Deal with enquiries from all brokers, with focused broker development on focus partners;
- Put up quotes in an efficient manner in line with service standards;
- Business development duties; meeting new brokers and clients raising brokers' and clients' awareness of products, launching new products, corporate hospitality and visiting UK regions and overseas countries where relationships are developed or need developing further;
- Develop technical knowledge in the cyber market and from an underwriting perspective, including exposure/control analysis of accounts up to 500M in annual turnover;
- Growth of key brokers as outlined in appraisal goals document;
- Manage new business and retention numbers for key broker targets;
- Attend relevant industry events, both internal and external.

## Skills & Ability

- Operate effectively under pressure;
- Accurate numeracy skills with excellent attention to detail;
- Good command of the English language, spoken and written;
- Good communications skills with the ability to communicate confidently and effectively with key broker partners;
- Confident, energetic and assertive;
- Excellent work ethic and flexibility with working hours;
- Courtesy and patience and with a flexible attitude.

## Knowledge & Experience

- Minimum 2 years' experience in a cyber insurance capacity;
- Computer literacy with strong skills in Outlook, Word and particularly Excel;

- Ability to develop a good understanding of PI insurance or Liability insurance.

## Education & qualifications

- Preferably degree educated, preferably with or working towards ACII.

## Our Core Values



**CFC Core Values**

- Passion & Perseverance**  
  
We're passionate about what we do and it shows.
- Respect & Humility**  
  
We treat everyone as we would want to be treated.
- Intensity**  
  
We hold ourselves to the highest standards, always.
- One Team**  
  
We show up as one team to achieve outstanding results.

The information contained within this job description is not intended to be an all-inclusive list of the duties and responsibilities of the role. The role holder may be required to perform other related duties as assigned. CFC Underwriting Limited may at its discretion, assign or reassign duties and responsibilities as appropriate.