

# Job description

<b>Job title</b>	Transaction Liability Underwriter
<b>Employment type</b>	Full-Time   Permanent
<b>Reporting to</b>	Transaction Liability Team Leader
<b>Working hours</b>	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
<b>Location</b>	85 Gracechurch Street, London EC3V 0AA
<b>Salary</b>	£ Competitive
<b>Bonus</b>	Discretionary Bonus Plan

CFC Benefits include 25 days holiday, Private medical insurance (plus dental and Optical cashback benefit), Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

## About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast-paced working atmosphere that is friendly, supportive, and fun.

## Role definition

To underwrite profitably transaction liability products including warranty and indemnity and representation and warranty insurance across multiple sectors and jurisdictions. To develop technical and commercial expertise to maintain and grow CFC's reputation in the transaction liability space.

## Key responsibilities & Accountabilities

### Underwriting

- Develop and underwrite a profitable book of transaction liability business;
- Structure and negotiate bespoke policies within CFC's underwriting parameters to win new business and develop broker relationships;
- Effectively assess and price risks considering factors such as business sector, deal structure, jurisdiction and indemnification obligations, utilising underwriting guidelines as required;
- Comply with all internal control standards and binding authorities.

### Client Management

- Proactively assist clients in a timely manner to respond to their insurance requirements;
- Develop positive relationships with brokers, clients, lawyers and other stakeholders in the M&A process;
- Identify and highlight cross sell opportunities considering CFC's other lines of business;
- Leverage networking opportunities to develop new business.

### Other

- Develop and communicate best practice across the TL department;
- Produce presentation and marketing material as required;
- Contribute to thought leadership and research documentation.

## Skills & Ability

- A strong interest in business and economics combined with a commercial approach to risk assessment and decision making;
- Excellent written and oral communication and negotiation skills.

## Knowledge & Experience

- A strong interest in business and economics combined with a commercial approach to risk assessment and decision making;
- Excellent written and oral communication and negotiation skills.

## Education & qualifications

- Qualified Lawyer or accountant (US, E&W or European jurisdictions preferred);
- Educated to degree level.

## Our Core Values

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The information contained within this job description is not intended to be an all-inclusive list of the duties and responsibilities of the role. The role holder may be required to perform other related duties as assigned. CFC Underwriting Limited may at its discretion, assign or reassign duties and responsibilities as appropriate.

Passion & perseverance

We're passionate about what we do and it shows.

Respect & humility

We treat everyone as we would want to be treated.

Intensity

We hold ourselves to the highest standards, always.

One team

We show up as one team to achieve outstanding results.

Our mission is to radically simplify the way commercial insurance is bought and sold.

