

Job description

Job title	UK Technology Underwriter
Employment type	Full-Time Permanent
Reporting to	UK Technology Team Leader
Working hours	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
Location	85 Gracechurch Street, London EC3V 0AA
Salary	£ Competitive
Bonus	Discretionary Bonus Plan

CFC Benefits include 25 days holiday, Private medical insurance (plus dental and Optical cashback benefit), Life insurance scheme, Income protection scheme, Pension plan, Season ticket loan, Subsidised gym membership, 24/7 employee assistance programme and dress down Fridays. CFC social events include summer party weekend, Halloween and Christmas parties.

About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast-paced working atmosphere that is friendly, supportive, and fun.

Role definition

Our UK technology underwriting team is at the forefront of underwriting UK SME emerging technology risks and has enjoyed rapid growth over the last few years. The available role is in addition to a team of five dedicated UK technology underwriters all focussed on achieving above market-

standard growth, developing new and existing broker relationships and delivering profitable underwriting returns.

The available role is for a new and renewal business underwriter. You will consider submissions for technology businesses domiciled in the UK and be able to offer a cross-class package policy solution including E&O, Cyber, Public & Products Liability, Employers Liability and Property. You will be expected to be able to manage a volume of submissions every day whilst also contributing to broker development

Key responsibilities & Accountabilities

- Respond to and manage enquiries from brokers in a timely and professional manner, producing new and renewal quotations within agreed SLAs and documenting underwriting rationale;
- Proactively develop and seek out new business opportunities, building strong broker relationships (both face to face and over phone) to create profitable tech business;
- Explain the features, advantages and benefits of tech products, coverage enhancements, support product launches and raise awareness of new and existing products;
- Deliver internal and external presentations on CFC products, key trends and emerging tech classes and exposures;
- Conduct client renewal reviews with brokers and end-clients and build tri-party relationships;
- Stay informed about competitor market activity and product development;
- Assist in the development of appetite in emerging tech classes
- Research with a mind to develop subject matter expertise in emerging tech classes and investigate relevant legislation/regulation/compliance issues within our target markets;
- Support and contribute to tech team projects (e.g. enhancements to product offering, launch of new products, systems, policies and processes etc.).

Skills & Ability

- Articulate and influential - you're naturally comfortable presenting to small and large groups;
- You're highly analytical - applying logic and critical thinking to analyse complex risks;
- You have strong numeracy and communication skills (both verbal and written);
- You're confident and self-driven and enjoy working to deadlines and targets;

- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Above all you're a team player!

Knowledge & Experience

- 3 - 5 years PI underwriting experience, with multi-class insurance exposure preferred;
- Strong understanding of professional indemnity and/or cyber insurance products;
- Sound negotiation and presentation experience;
- UK experienced preferred.

Education & Qualifications

- Degree level education preferred;
- CII certification (ACII preferred).

Our Core Values

Passion & perseverance

We're passionate about what we do and it shows.

Respect & humility

We treat everyone as we would want to be treated.

Intensity

We hold ourselves to the highest standards, always.

One team

We show up as one team to achieve outstanding results.

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The information contained within this job description is not intended to be an all-inclusive list of the duties and responsibilities of the role. The role holder may be required to perform other related duties as assigned. CFC Underwriting Limited may at its discretion, assign or reassign duties and responsibilities as appropriate.

Our mission is to radically simplify the way commercial insurance is bought and sold.

