

Job description

Job title	Healthcare Underwriter
Employment type	Full-Time Permanent
Reporting to	Timothy Boyce, Healthcare Practice Leader
Working hours	9.30am – 5.30pm - Monday to Friday (Role requires out of hours work and potential travel)
Location	85 Gracechurch Street, London EC3V 0AA
Salary	£ Competitive
Bonus	Discretionary Bonus Plan

At CFC we pride ourselves on being an employer of choice. We were delighted to be recognised in the *'Sunday Times 100 Best Companies to Work For 2019'* including a placing within the Top 30 for London!

CFC Benefits include 25 days holiday, discretionary bonus scheme, private medical insurance (plus dental and optical cashback benefit), life insurance scheme, income protection scheme, pension plan, season ticket loan, subsidised gym membership, employee wellbeing programme (including on-site massages), 24/7 employee assistance programme and dress down Fridays. CFC social events include the summer party weekend, Halloween and Christmas parties.

About CFC

CFC is a specialist insurance provider and a pioneer in emerging risk. With a track record of disrupting inefficient insurance markets, CFC uses proprietary technology to deliver high-quality products to market faster than the competition while making it easier for brokers to do business. Our broad range of commercial insurance products are purpose-built for today's risks, and we aim to give our customers everything they need in one, easy-to-understand policy.

Headquartered in London and backed by Lloyd's, CFC serves more than 70,000 businesses in over 80 countries. We're privately held and growing faster than any of our competitors in the market.

Although insurance is a serious business, our culture isn't too corporate and we never take ourselves too seriously. We are 'one-team' and enjoy a culture of openness and encouragement. We invest heavily in the learning and development of our people and enjoy a fast paced working atmosphere that is friendly, supportive, and fun.

Role definition

As an Underwriter on our Healthcare team you'll work closely with the Healthcare Practice Leader in all aspects of underwriting the eHealth product, including new business and renewal underwriting, responding to broker queries and driving business development through developing your own broker relationships.

You'll have a solid background in underwriting healthcare products with at least 3-4 years underwriting experience, preferably with exposure to UK or Australian business. You will consider Healthcare providers liability insurance needs from a holistic perspective by writing multiple classes of insurance, alongside driving business development initiatives and effectively contributing to wider team projects.

Key responsibilities & Accountabilities

- Respond to and manage enquiries from brokers in a timely and professional manner, producing new and renewals quotations within agreed SLAs and authority parameters;
- Develop and seek out new business opportunities, building strong broker relationships (both face to face and over phone) to create profitable Healthcare business including international travel as required;
- Support with the creation of complex or manual policies;
- Maintain and producing regular underwriting reports around the portfolio as required;
- Explain the features, advantages and benefits of Healthcare insurance products, coverage enhancements, support product launches and raise awareness of new and existing products;
- Prepare and deliver internal and external events/presentations on CFC products, key trends and emerging exposures;
- Research with a mind to develop subject matter expertise in Healthcare classes and investigate relevant legislation/regulation/compliance issues within our target markets;
- Contribute to team projects (e.g. enhancements to product offering, launch of new products, systems, policies and processes etc.);
- Contribute effectively to team performance standards and new business / renewal targets.

Skills & Ability

- Strong work ethic, with drive and a determination to succeed;
- Demonstrate genuine passion and enthusiasm for the team and the wider business;
- Articulate and influential - you're naturally comfortable presenting to small and large groups;

- You're highly analytical with excellent logic and critical thinking skills;
- Strong numeracy and communication skills (both verbal and written) with an excellent standard of written English;
- You're confident and self-driven and enjoy working to deadlines and targets;
- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Above all you're a team player!

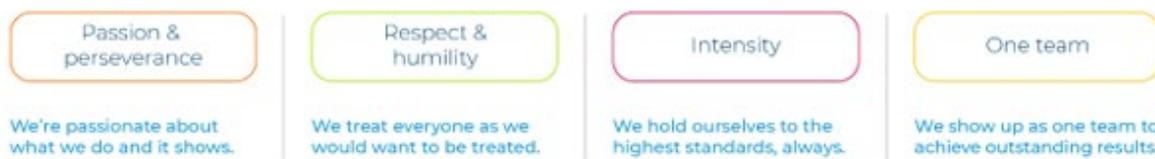
Knowledge & Experience

- At least 3-4 years underwriting experience with demonstrable experience with Healthcare insurance products;
- UK or Australian focused experience would be desirable however not essential;
- Sound negotiation and presentation experience.

Education & qualifications

- Preferably educated to degree level or with equivalent insurance qualifications (e.g. ACII)

Core Values



The information contained within this job description is not intended to be an all-inclusive list of the duties and responsibilities of the role. The role holder may be required to perform other related duties as assigned. CFC Underwriting Limited may at its discretion, assign or reassign duties and responsibilities as appropriate.

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Our mission is to radically simplify the way commercial insurance is bought and sold.

